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STATISTICAL HIGHLIGHTS

GAS APPLIANCE MANUFACTURERS ASSOCIATION, INC.
1901 North Moore Street • Arlington, Va. 22209 • 703/525-9565

STATISTICS FOR THE MONTH OF JANUARY 1988

A summary of shipments statistics compiled by GAMA from reports by its members. Unless otherwise noted, figures represent total industry factory unit shipments.

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Issued: March 17, 1988

3/23/88

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RESIDENTIAL GAS & ELECTRIC STORAGE WATER HEATERS

	GAS WATER HEATER (Excludes Boosters)			ELECTRIC WATER HEATERS (Excludes Boosters)			TOTAL		
MONTH	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**
January	354,840	345,808	+2.6	282,499	286,966	-1.6	637,339	632,774	+0.7
February		340,019			278,289			618,308	
March		351,914			301,311			653,225	
3 Months		1,037,741			866,566			1,904,307	
April		353,152			311,318			664,470	
May		290,477			263,610			554,087	
June		330,285			299,894			630,179	
6 Months		2,011,655			1,741,388			3,753,043	
July		297,199			276,164			573,363	
August		289,836			270,759			560,595	
September		311,719			269,658			581,377	
9 Months		2,910,409			2,557,969			5,468,378	
October		360,606			294,422			655,028	
November		310,355			257,772			568,127	
December		369,314			286,232			655,546	
YEAR-END		3,950,684			3,396,395			7,347,079	

Figures include shipments to mobile home manufacturers.

COMMERCIAL WATER HEATERS

MONTH	GAS COMMERCIAL WATER HEATERS (a) 1988	1987	%Chg.	ELECTRIC COMMERCIAL WATER HEATERS (a) 1988	1987	%Chg.
January	17,859	18,981	-5.9	1,335	1,446	-7.7
February		18,569			1,535	
March		17,798			1,568	
3 Months		55,348			4,549	
April		18,668			1,685	
May		19,102			1,550	
June		21,199			1,561	
6 Months		114,317			9,345	
July		15,773			1,416	
August		13,019			1,505	
September		13,728			1,536	
9 Months		156,837			13,802	
October		14,200			1,568	
November		21,053			1,415	
December		19,376			1,576	
YEAR-END		211,466			18,361	

(a) Includes integral tank type and copper tube or coil type commercial gas water heaters and gas swimming pool heaters.

CENTRAL HEATING FURNACES

	GAS WARM AIR FURNACES			OIL WARM AIR FURNACES			ELECTRIC WARM AIR FURNACES		
MONTH	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**
January	157,210	168,355	-6.6	15,095	16,195	-6.8	27,685	31,385	-11.8
February		152,735			13,510			30,740	
March		143,845			11,845			39,010	
3 Months		469,935			41,550			101,135	
April		137,595			10,870			37,115	
May		118,350			8,635			33,435	
June		139,820			10,540			31,965	
6 Months		865,700			71,595			203,650	
July		156,660			12,380			30,100	
August		203,020			22,840			33,070	
September		234,015			31,830			31,610	
9 Months		1,459,395			138,645			298,430	
October		240,585			25,795			29,100	
November		193,665			24,290			23,835	
December		179,280			17,715			23,690	
YEAR-END		2,072,925			206,445			375,055	

GAS & OIL BOILERS

	GAS BOILERS			OIL BOILERS		
MONTH	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**
January	13,187	12,578	+4.8	10,071	9,227	+9.1
February		12,323			8,337	
March		11,707			9,306	
3 Months		36,608			26,870	
April		8,348			7,002	
May		9,733			7,897	
June		14,380			10,778	
6 Months		69,069			52,547	
July		12,185			9,312	
August		17,942			12,530	
September		21,968			15,535	
9 Months		121,164			89,924	
October		28,402			18,123	
November		22,541			13,765	
December		17,555			12,902	
YEAR-END		189,662			134,714	

GAS RESIDENTIAL WALL FURNACES

	VENTED WALL FURNACES			DIRECT VENT SYSTEM WALL FURNACES (a)			TOTAL WALL FURNACES		
MONTH	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**
January	9,280	8,200	+13.2	4,400	5,040	-12.7	13,680	13,240	+3.3
February		7,750			2,960			10,710	
March		7,320			5,430			12,750	
3 Months		23,270			13,430			36,700	
April		4,790			3,090			7,880	
May		5,910			3,120			9,030	
June		6,890			5,130			12,020	
6 Months		40,860			24,770			65,630	
July		5,560			3,260			8,820	
August		8,410			4,060			12,470	
September		10,320			6,280			16,600	
9 Months		65,150			38,370			103,520	
October		14,040			8,390			22,430	
November		13,230			7,310			20,540	
December		13,320			6,730			20,050	
YEAR-END		105,740			60,800			166,540	

(a) Figures exclude shipments of wall furnaces for installation in recreational vehicles.

VENTED & UNVENTED ROOM HEATERS

	VENTED ROOM HEATERS			UNVENTED ROOM HEATERS		
MONTH	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**
January	3,613	5,964	-39.4	10,321	5,355	+92.7
February		3,216			8,843	
March		5,192			4,845	
3 Months		14,372			19,043	
April		3,938			5,070	
May		5,011			15,643	
June		7,180			10,867	
6 Months		30,501			50,623	
July		6,778			22,498	
August		10,124			17,888	
September		10,854			19,156	
9 Months		58,257			110,165	
October		16,227			27,423	
November		10,611			25,263	
December		5,469			14,254	
YEAR-END		90,564			177,105	

OTHER HEATING EQUIPMENT

MONTH	GAS RECREATIONAL VEHICLE HEATING SYSTEMS (a)			GAS FLOOR FURNACES		
	1988	1987	%Chg.	1988	1987	%Chg.
January	17,986	19,463	-7.6	1,217	1,046	+16.3
February		19,121			1,226	
March		23,991			1,594	
3 Months		62,575			3,866	
April		22,769			1,283	
May		21,594			1,716	
June		18,863			1,122	
6 Months		125,801			7,987	
July		18,540			1,092	
August		18,723			1,271	
September		19,415			2,424	
9 Months		182,479			12,774	
October		19,725			3,711	
November		16,603			2,032	
December		15,964			1,187	
YEAR-END		234,771			19,704	

(a) Includes Direct Vent Wall & Direct Vent Central Furnaces.

GAS UNIT HEATERS AND DUCT FURNACES

	PROPELLER FAN TYPE UNIT HEATERS			BLOWER TYPE UNIT HEATERS			DUCT FURNACES		
MONTH	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**
January	13,557	10,199	+32.9	884	885	-0.1	1,638	1,589	+3.1
February		11,177			793			1,758	
March		10,998			1,027			1,602	
3 Months		32,374			2,705			4,949	
April		8,768			630			1,146	
May		10,370			611			1,005	
June		12,715			831			1,364	
6 Months		64,227			4,777			8,464	
July		8,447			473			1,034	
August		14,002			872			1,355	
September		18,836			1,317			1,792	
9 Months		105,512			7,439			12,645	
October		16,232			1,091			1,742	
November		17,304			1,051			2,281	
December		14,037			1,374			1,961	
YEAR-END		153,085			10,955			18,629	